

## Wealth Management Company





#### **ACM Limited**



| About<br>Location | managing wealth since 2019  one of the most rapidly expanding financial centers in the UAE | 4<br>5 |
|-------------------|--|--------|
| Infrastructure    | regulatory policy, licenses and counterparties   | 6      |
| Services          | global market access   | 9      |
| Products          | strategies and portfolios  | 11     |
| Online            | account opening and ACM mobile app   | 14     |
| Tariffs           | fees for services  | 17     |
| Appendix          | more about our products  | 18     |



## About Location Infrastructure

### Advisory platform ((\*)) since 2019



**Asset** management

Investment ideas

Global markets

Wealth structuring



## Located in one of the most rapidly expanding (1)) financial centers in the UAE



**Free Zone** 

ADGM free economic zone was established to attract foreign investments

**Unique Status** 

ADGM operates under English common law with its own regulatory regime, distinct from the general UAE legislation

**Advantages** 

International expertise and standards in the financial sector provide tax and infrastructure benefits



ACM Limited is licensed by ADGM FSRA

Source: <u>adgm.com</u>

#### Regulatory policy and licenses



#### In Abu Dhabi Global Market, English law is in effect

#### This enables:

- following the approach
   of the world's most advanced
   countries, such as the United
   Kingdom, Hong Kong, Singapore,
   and others
- benefiting from legal precedents in international practice

| Our licenses  |
|---|
| Acting as the Administrator of a Collective Investment Fund     |
| Advising on Investments or Credit                               |
| Arranging Credit  |
| Arranging Custody   |
| Arranging Deals in Investments                                  |
| Dealing in Investments as Principal (only as Matched Principal) |
| Dealing in Investments as Agent                                 |
| Managing a Collective Investment Fund                           |
| Managing Assets   |

Source: adgm.com/Public-Registers/fsra/fsf/ACM-Limited

#### Our counterparties



#### **Banks**

the most trusted banks in the Middle East









#### Custodians

the most reliable depositories across the Middle East and Asia









#### Counterparties

extensive access to global markets and trading platforms

Goldman Sachs



StoneX





# Services Products Online

#### We provide access to a wide range of instruments, currencies and trading locations (10



#### **Fixed Income**

global coverage

#### **Equity**

UAE, USA, Canada, China, Hong Kong, Singapore, Australia, Europe, Switzerland, UK Saudi Arabia, Egypt, Japan

#### **UAE IPO**

participation in local IPOs

**EUR** USD CHF **GBP** AED HKD CNY AUD CAD SGD SAR **JPY** 































#### Participation in local IPOs



26 companies

have gone public in 4 years

100 000 AED

minimum participation amount

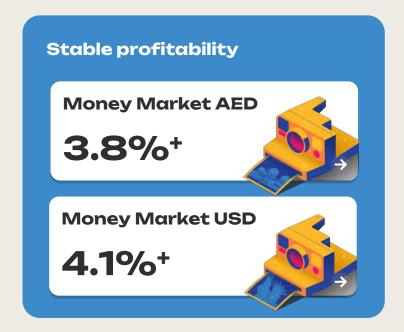
**6** deals on average per year

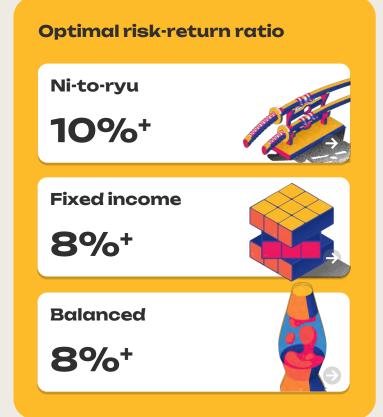
IPO performance at the start of trading 2021-2025 Abu Dhabi Dubai 219% 124% 50% **AD Ports** Bayanat Dubai Taxi Borouge Burjeel Taaleem Presight Al Al Ansari DEWA TECOM **EMPOWER** Americana ADNOC Gas **ADNOCL&S** Pure Health Spinneys Alpha Data Investcorp NMDC Energy Alef Educatior

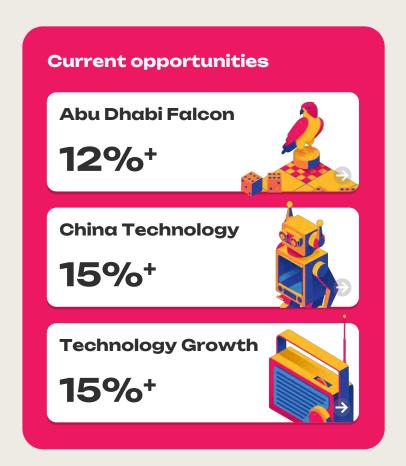
<sup>&</sup>lt;sup>1</sup> Estimate based on analysis of offer volume for retail and professional investors in all IPOs in the UAE since 2021 Source: Bloomberg, opening yield to IPO Offer Price, IPO Offer Price, as indicated

## Strategies tailored to suit your investment preferences







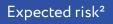


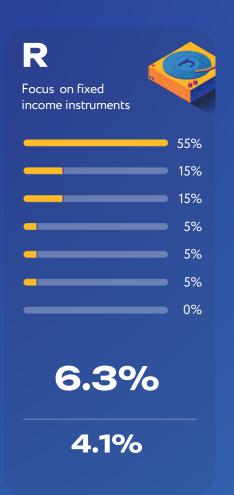
#### Portfolios based on our strategies





Annual expected return<sup>1</sup>











<sup>&</sup>lt;sup>1</sup> Estimation is performed by the portfolio manager based on the analysis of assets value growth potential and the current market situation

<sup>&</sup>lt;sup>2</sup> Evaluation is performed by the portfolio manager based on indicators of 5-year historical volatility according to Bloomberg data

## Asset structuring in partnership with leading experts<sup>1</sup> ()))



#### Tax planning

- development of individual tax optimisation strategies
- consultations on international tax law

### Risk protection

- analysing and managing market, credit and operational risks
- development and implementation of hedging strategies

### Succession planning

- creating effective assettransfer plans
- advice on the legal and financial aspects of inheritance

## Opening an account online (1) without obligatory office visits



1

#### Meet

ACM team via Zoom or at the Abu Dhabi office



#### Verify

passport via Sumsub



#### KYC

preparation of documents, completion of questionnaires and compliance checks



#### Sign

documents online via DocuSign



#### Done

account opening documents will be sent via email

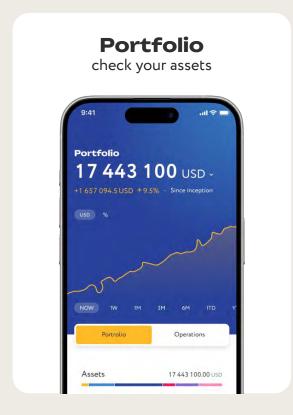
## Manage your portfolio in the ACM mobile app



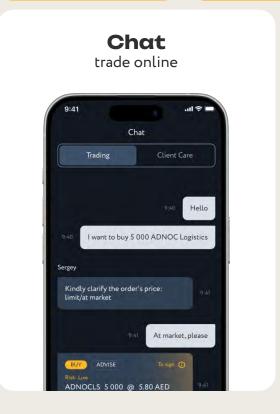


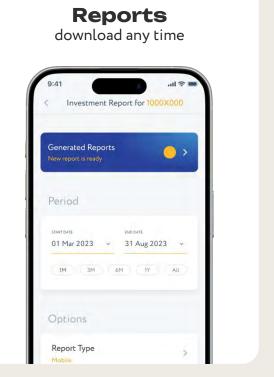














## Tariffs Appendix

#### Five tariffs (10





dive into details

<sup>&</sup>lt;sup>1</sup> Minimum commissions are indicated as a percentage of the transaction amount and vary by financial instrument type and market. Full details are available in the document via the link.

#### Strategies



#### Stable profitability

#### Money Market AED

**UAE** money market instruments

#### Money Market USD

US Treasury Bills with short maturities

#### Optimal risk-return ratio

#### Ni-to-ryu

19

US stocks' opportunities in the Long/Short approach

25

35

41

#### Fixed Income

investments in bonds

#### **Balanced**

investments according to the Risk Parity approach

#### **Current opportunities**

#### Abu Dhabi Falcon

Abu Dhabi listed equities, including IPO

#### China Technology 5

Chinese technology companies

#### Technology Growth

investment in innovations

18

59



#### **Money Market AED**



Investment in money market instruments in the UAE

#### Historically High Returns

current interest rate of 4.0%1

#### Low Risk Level

deposits in the largest, most-reliable banks in the UAE

#### Short-term Investment Tool

for 1-month deposits



<sup>&</sup>lt;sup>1</sup> Current rate as of June 2025

<sup>&</sup>lt;sup>2</sup> Assessment is performed by the portfolio manager based on the analysis of the current market rates and market environment

#### **Investment Tools**



The strategy includes short-term deposits for 1 month. At the end of each period, the deposit is renewed

The interest rate upon renewal may change according to the current market conditions

If the strategy is exited before the end of the term, income for the latest period is not paid

















**\$73** bn



#### **Money Market USD**



Investments in US Treasury bills

#### Historically High Yield

current interest rate is 4.3%1

#### Low Risk Level

T-Bills are considered one of the most reliable investment instruments

#### High Liquidity

highly liquid short-term assets

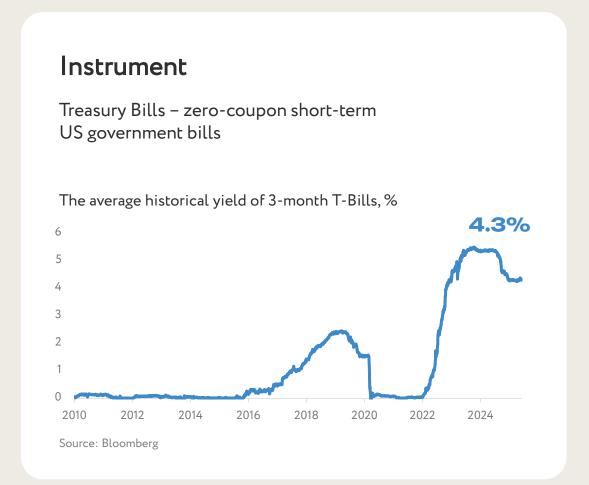


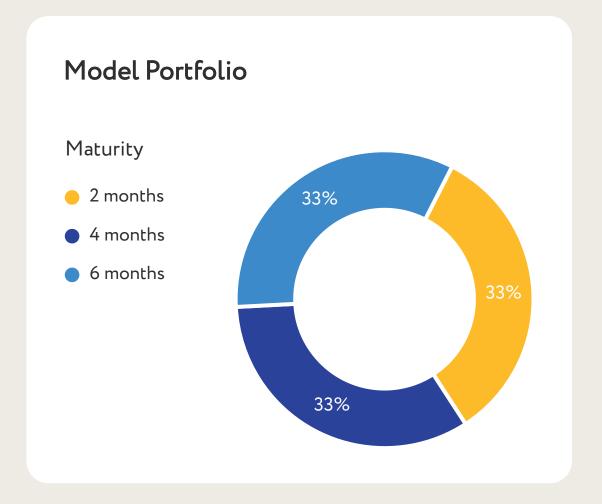
<sup>&</sup>lt;sup>1</sup> Current 3-month T-Bills average yield as of June 2025

<sup>&</sup>lt;sup>2</sup> Assessment is performed by the portfolio manager based on the analysis of the value growth potential and current market situation

#### Portfolio



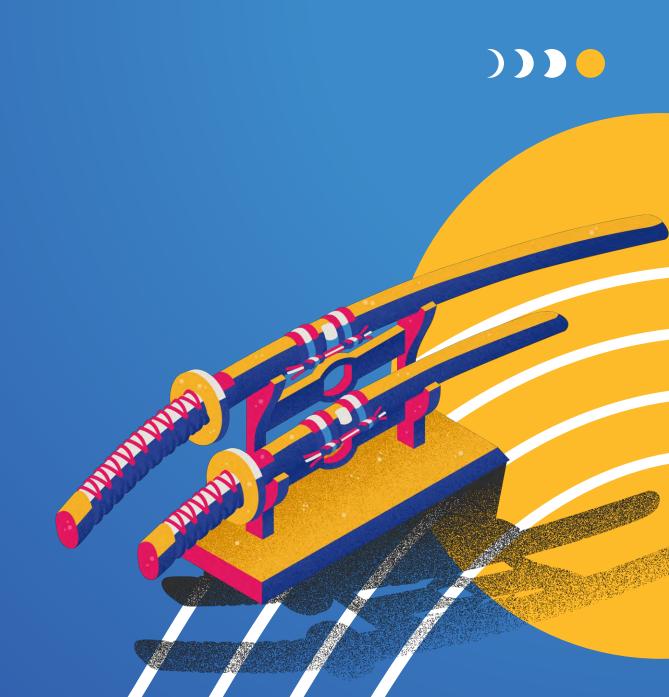




## 二刀流

## Ni-to-ryu

Investments in US stocks using the Long/Short approach



#### Ni-to-ryu



The strategy designed to profit from both rising and falling US stock prices

#### Portfolio manager's expertise

high-growth US stock selection

#### Current market opportunities

the early 2000s scenario might play out again

#### Infrastructure

allows execution of Long/Short strategies



#### Portfolio Manager



Successfully managed portfolios of US and Chinese equities for 14 years, with assets up to \$100 million

The result was the creation of this Long/Short strategy, going long on mid-cap stocks and shorting the broad market

The new strategy enables earning in both rising and falling markets

Ni-to-ryu ('two sword school') is the Japanese martial art Reflects the concept of the Long/Short strategy approach



Nikita Emelyanov

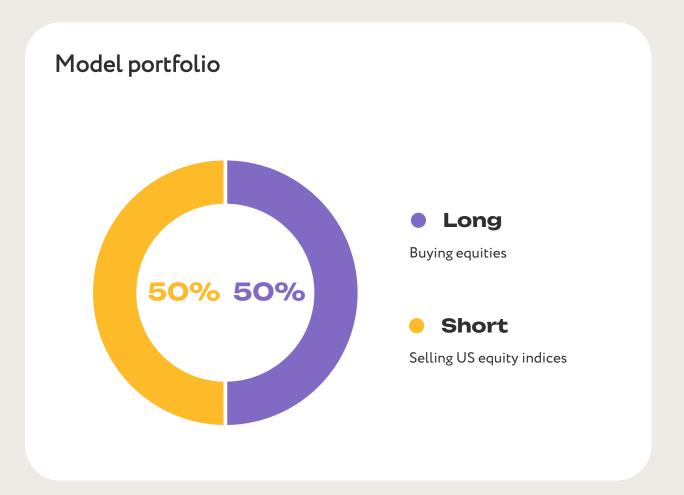


#### Long/Short Approach

Long enables to profit from the increase of mid-cap growth companies

Short serves as protection and a way to profit from a potential decline in the US market

The combination of approaches enables to profit from current trends while hedging risks





#### **Model Portfolio**

|                        |   |                                     |                      |                 | 10%                                  | <b>)</b> <sup>+</sup> |  |  |
|------------------------|---|-------------------------------------|----------------------|-----------------|--------------------------------------|-----------------------|--|--|
| Ideas                  | Equities with the potential for index inclusion | Uber, Dell                          | 2-3                  | 10-20%          | 15%⁺                                 |                       |  |  |
| Option for Rebalancing |   |                                     |                      |                 |                                      |                       |  |  |
| Short                  | Triple short<br>of the broad market             | Inverse ETFs NASDAQ-100,<br>S&P 500 | 5                    | 25%             |                                      |                       |  |  |
| Long                   | Mid-caps Blue-chips                             | Block, DraftKings Microsoft, NVIDIA | 15-20<br>5           | 40%<br>35%      | 15% <sup>†</sup><br>10% <sup>†</sup> |                       |  |  |
|                        |   | Example                             | Number<br>of tickers | Share of assets | Expected market premium <sup>1</sup> |                       |  |  |

<sup>&</sup>lt;sup>1</sup> Additional return exceeding the performance of the US market, according to estimations of the strategy's portfolio manager

total

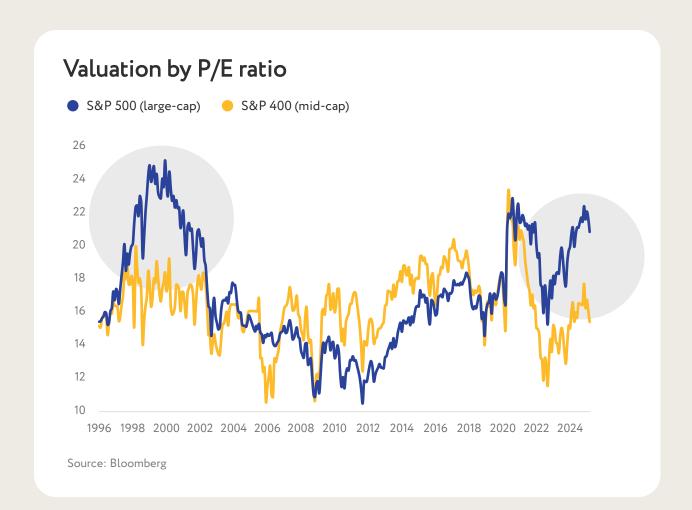


#### **US Equity**

High valuation of US blue-chip stocks exceeded a P/E ratio of 20

Significant valuation gap between blue-chip and mid-cap stocks

History may mirror the early 2000s



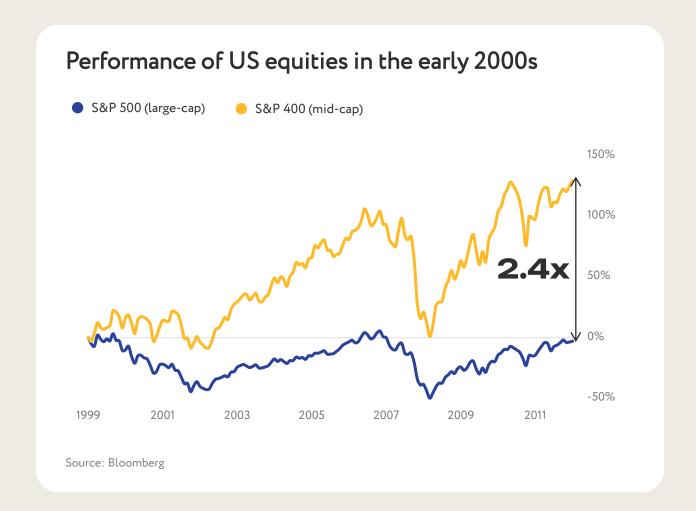


#### **Current opportunities**

The lack of growth in the S&P 500 index in the early 2000s

However, other opportunities emerged such as long positions in mid-cap stocks and short positions in the broad US market

During this period, this Long/Short approach yielded an annual outperformance of the S&P 500 by 7.5%





#### High growth

We select US mid-cap companies exhibiting high growth rates

Large-cap can face slowing business growth and increased regulatory pressure

This may additionally drive mid-cap stock prices higher

#### Growth rate



mid-cap companies of our portfolio

个13%

Nasdaq

Source: Bloomberg



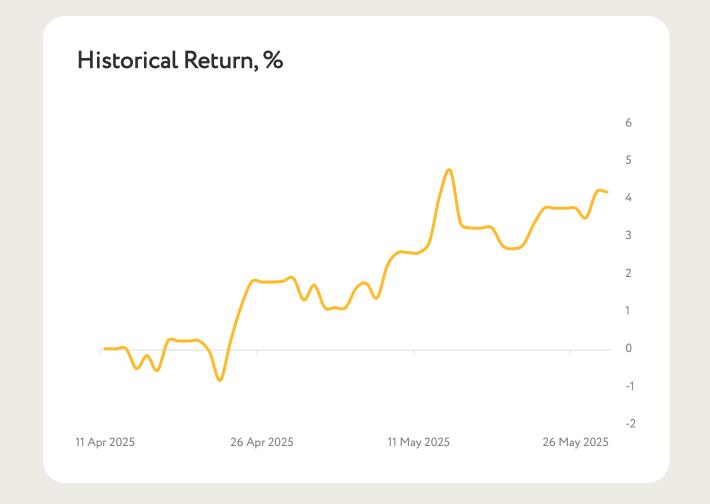
#### Performance

**14.2%** 

return since inception

个35.8%

annualized



The strategy net return as of May 29, 2025

#### Ni-to-ryu

Long/Short approach

#### Active management

spotting relevant trends and capitalizing on both market upturns and downturns

#### Hedging risks

hedging as protection and a way to profit from declining equity prices

#### Relevant investment ideas

capitalizing on opportunities arising from increasing uncertainty in the US economy

10%+

up to 10%
possible drawdown²

net expected annual return¹

100 000

USD strategy currency

minimum amount

0.3% management fee

10% performance fee

1+year

recommended period

<sup>&</sup>lt;sup>1</sup> Assessment is performed by the portfolio manager based on analysis of the current market situation

<sup>&</sup>lt;sup>2</sup> Risk assessment is performed by portfolio manager based on historical volatility indicators

## Fixed Income

Investments in bonds



#### **Fixed Income**



Investments in bonds

#### Favorable Market Environment

attractive current market yields

#### Reliable Infrastructure

the portfolio includes bonds of reliable issuers primarily held in an American depository

#### Active Management

risk and return optimization via active management of interest rate and credit risks

89/6+

possible drawdown<sup>2</sup>

USD strategy currency

100 000 minimum amount

0.5% management fee

2+years
recommended period

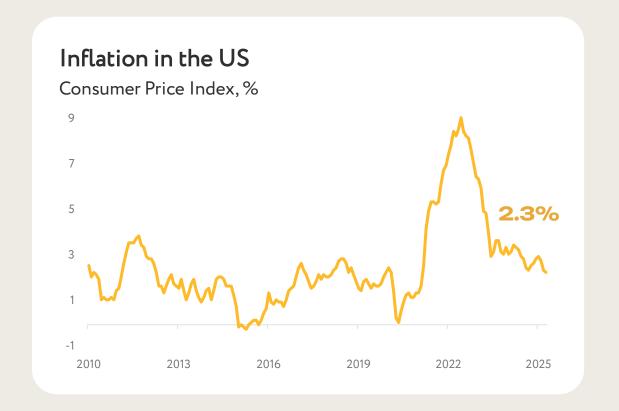
<sup>&</sup>lt;sup>1</sup> Assessment is performed by the portfolio manager based on the analysis of the value growth potential and current market situation

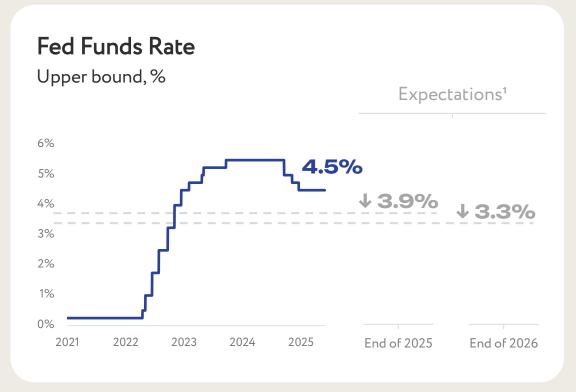
<sup>&</sup>lt;sup>2</sup> Assessment is performed by the portfolio manager based on an analysis of the current situation on the debt market

# Current Macroeconomic Environment



- The tightening of monetary policy in the US has been one of the factors contributing to the slowdown in inflation since mid-2022
- The Federal Reserve initiated a rate cut cycle in September and continued it in November<sup>1</sup>





### Instruments





#### Investment Grade Bonds

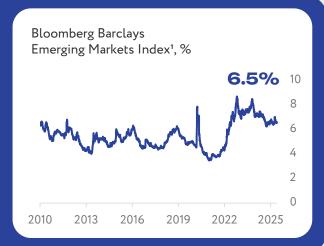
Historically high yields investing in high-quality bonds with low credit risk



## ~30%

#### Emerging Market Bonds

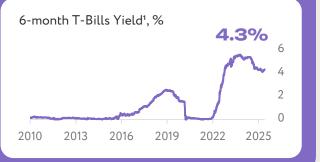
The opportunity to secure a high yield through selective investment in high-quality corporate bonds



## ~20%

#### **Treasury Bills**

Reduce portfolio volatility and establish a protective buffer in the event of stress scenarios



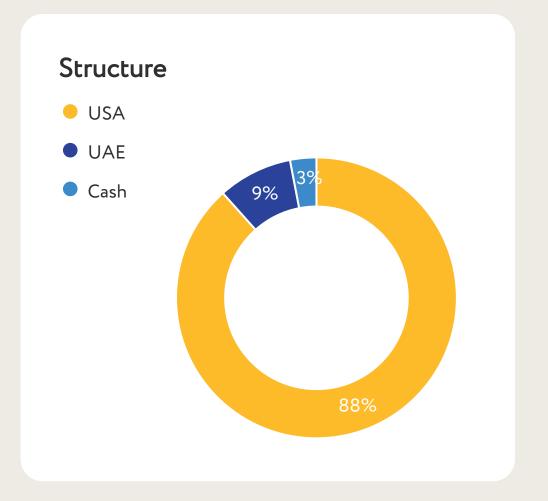
<sup>&</sup>lt;sup>1</sup> Current yield to maturity of bonds Source: Bloomberg

## Portfolio



#### **Positions**

| Issuer    | Yield, % | Coupon, % | Duration, years | Maturity   | Rating | Weight |
|-----------|----------|-----------|-----------------|------------|--------|--------|
|           |          |           |                 |            |        |        |
| US T-Bill | 4.29     |           | 0.3             | 25.09.2025 | AA+    | 38%    |
| US T-Bond | 4.33     | 3.88      | 7.5             | 15.08.2034 | AA+    | 21%    |
| US T-Bond | 4.92     | 4.63      | 15.5            | 15.05.2054 | AA+    | 15%    |
| HPE       | 5.32     | 5.00      | 7.3             | 15.10.2034 | BBB    | 10%    |
| ADNOC     | 5.85     | 5.13      | 14.1            | 11.09.2054 | AA     | 9%     |
| Shell     | 5.74     | 3.25      | 14.8            | 06.04.2050 | AA-    | 4%     |
| EDB       | 6.43     | 6.50      | 2.7             | 25.04.2028 | A-1    | 2%     |
| Cash      |          |           |                 |            |        | 1%     |
|           |          |           |                 |            |        |        |
|           | 4.67     | 2.72      | 6.6             |            |        |        |



<sup>&</sup>lt;sup>1</sup> Credit rating of China Chengxin Credit Rating Group

## Performance



**14.4%** 

return since the strategy's inception

**10.8%** 

since the beginning of 2025



The strategy net return as of May 29, 2025

# Balanced

Portfolio stability at any economic cycle



## **Balanced**



Investments in major asset classes according to the Risk Parity<sup>1</sup> approach

#### Long-term Approach

aiming for stable results in all phases of the economic cycle

#### Wide Diversification

including stocks, bonds, commodities, and inflation hedges

#### Flexible Management

portfolio structure adjustments in response to different market conditions

89/6+

up to 12% possible drawdown<sup>3</sup>

USD strategy currency

100 000 minimum amount

0.5% management fee

2+years
recommended period

<sup>&</sup>lt;sup>1</sup> Risk Parity is a portfolio allocation strategy that uses risk to determine allocations across various components of an investment portfolio

<sup>&</sup>lt;sup>2</sup> Assessment is performed by the portfolio manager based on the analysis of the value growth potential and current market situation

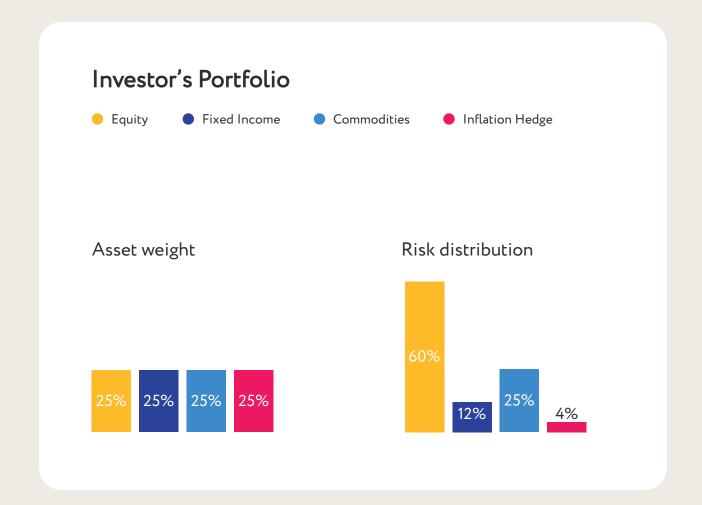
# **Traditional Approach**



To achieve portfolio diversification, investors often use the traditional approach

Each asset class has an equal weight, leading to low risk diversification

This leads to an illusion of diversification, as 60-90% of the portfolio risk is concentrated in equity



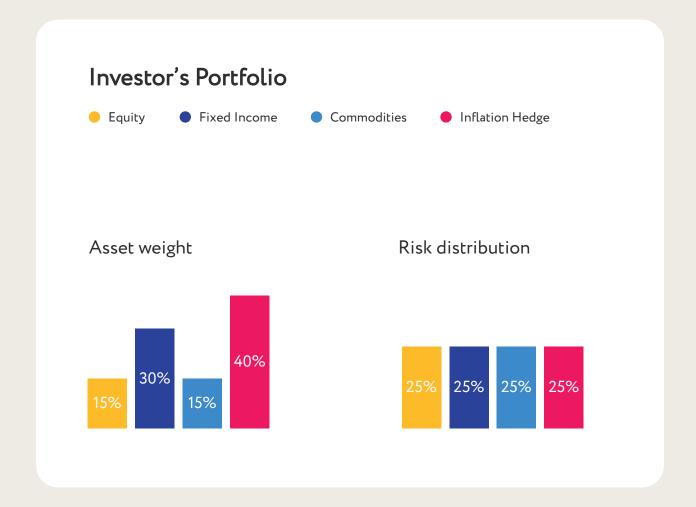
# **Risk Parity**



Risk is evenly distributed across each asset class

This reduces the portfolio's sensitivity to market fluctuations

This achieves a more stable outcome compared to the traditional approach

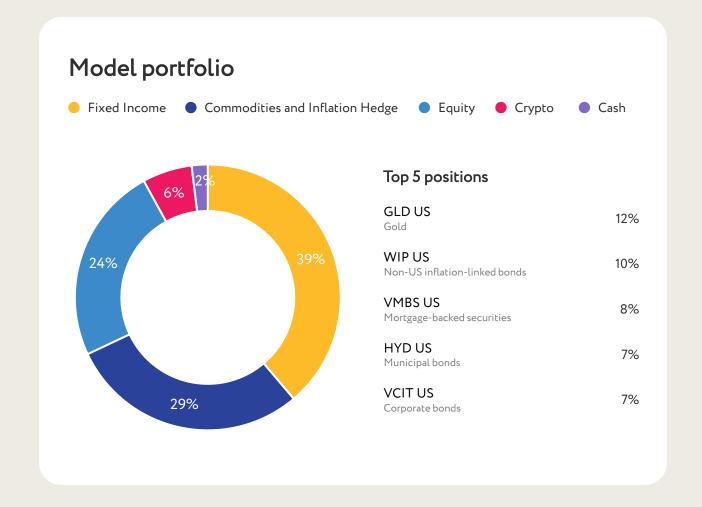


# PM's Approach



The portfolio is rebalanced quarterly by the portfolio manager in line with risk-level changes of the assets

Instruments' risk is assessed using an automated algorithm



## Performance



**19.7%** 

return since the strategy's inception

16.4%

since the beginning of 2025



The strategy net return as of May 29, 2025

# Abu Dhabi Falcon

Investing in shares mainly listed on the Abu Dhabi Securities Exchange



### **Abu Dhabi Falcon**



Investing in shares mainly listed on the Abu Dhabi Securities Exchange

#### Growth potential and promising economy

growing economy and active investments in the development of the emirate

#### Opportunity to participate in IPOs

new companies are actively being listed on the Abu Dhabi and Dubai stock exchanges<sup>1</sup>

#### Local Infrastructure

asset safekeeping and settlement mostly in Abu Dhabi



<sup>&</sup>lt;sup>1</sup> On the Abu Dhabi Securities Exchange and Dubai Financial Market

<sup>&</sup>lt;sup>2</sup> Assessment is performed by the portfolio manager based on the analysis of the value growth potential and current market situation

<sup>&</sup>lt;sup>3</sup> Evaluation of the risk is performed by the portfolio manager based on historical volatility over 260 trading days according to Bloomberg data

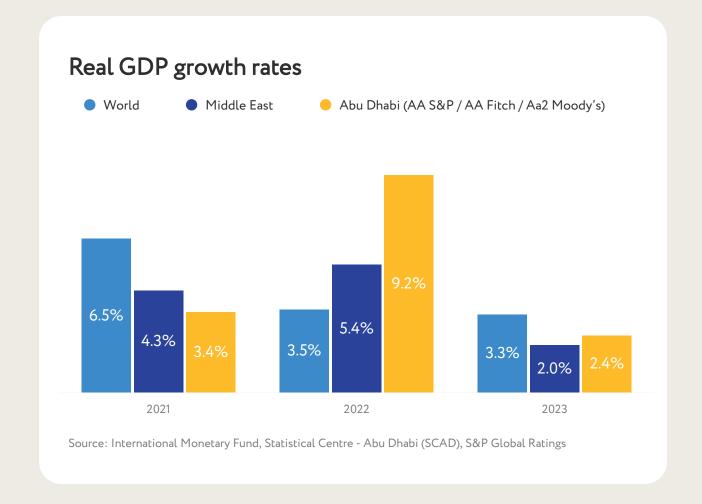
# **Robust Economy**



The Abu Dhabi Emirate generates more than 70% of the country's GDP and occupies 84% of its territory

Total foreign investments in Abu Dhabi reached \$246 bn at the end of 2023

The share of non-oil GDP is actively growing, reached 54% of the total GDP in 3rd quarter 2024



Source: Statistical Centre - Abu Dhabi (SCAD), Abu Dhabi Media Office

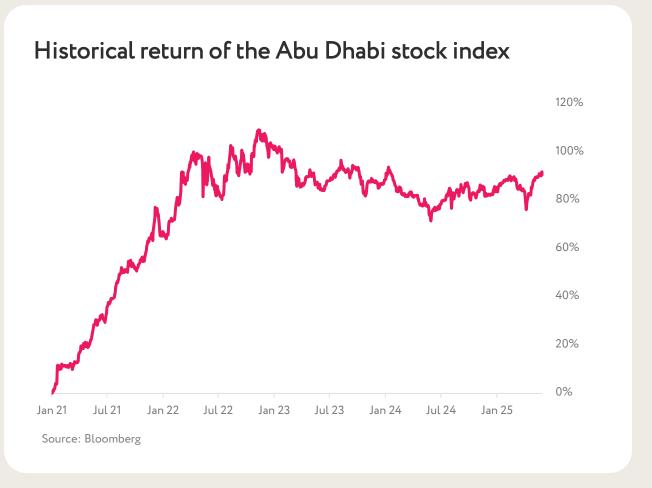
## **Growth Potential**



The FTSE ADX index<sup>1</sup> has grown by 90% since the beginning of 2021, reflecting the growth rate of the Abu Dhabi economy

New companies are actively being listed on the local exchanges: on average 6 companies per year<sup>2</sup>

Major investors and investment companies have an intention to transfer part of their business to Abu Dhabi: Ray Dalio, Blackstone, Brevan Howard, State Street



<sup>&</sup>lt;sup>1</sup> The FTSE ADX index series is a set of equity indices based on the companies listed on the Abu Dhabi Stock Exchange (ADX)

<sup>&</sup>lt;sup>2</sup> Since 2021, on the Abu Dhabi Securities Exchange and Dubai Financial Market

### Portfolio



Stocks of the largest companies by capitalization with the greatest growth potential are selected for the portfolio

#### Top 3 positions



#### International Holding Company

one of the largest financial holdings in the Middle East



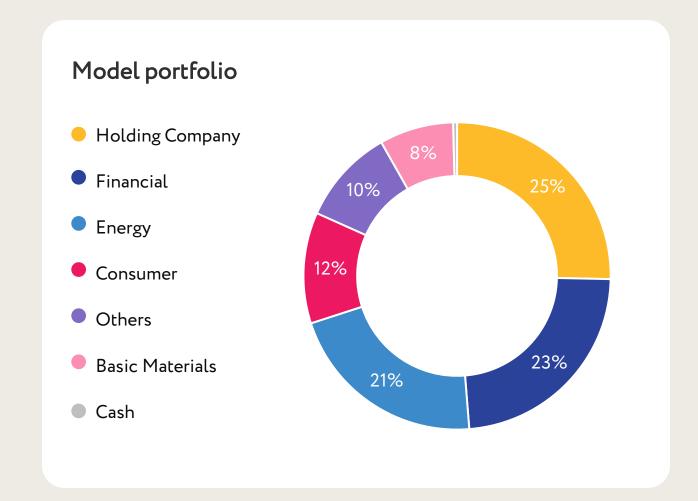
#### ADNOC Gas

the most extensive gas production company in the UAE



#### First Abu Dhabi Bank

local bank with the greatest amount of assets in the emirates



### Performance

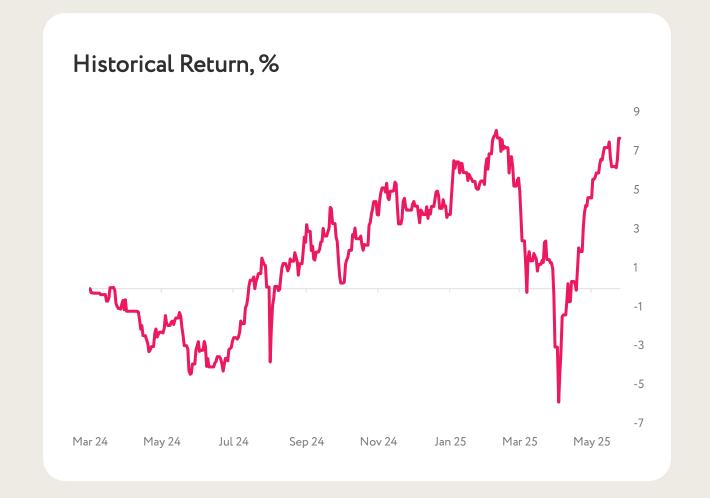


个 7.7%

return since the strategy's inception

**13.3%** 

since the beginning of 2025



# China Technology

Chinese technology companies



# **China Technology**



Investment in China's technology sector

#### Active management

selection of shares in leading innovative companies

#### Sector with high growth potential

current capitalisation expected to more than double¹

#### Local infrastructure

assets keeping and settlements in Hong Kong



<sup>&</sup>lt;sup>1</sup> Assessment is performed by the portfolio manager based on the analysis of stock value growth potential and current market environment

<sup>&</sup>lt;sup>2</sup> Evaluation of the risk is performed by the portfolio manager based on indicators of 12-month implied volatility and historical volatility over 260 trading days according to Bloomberg data

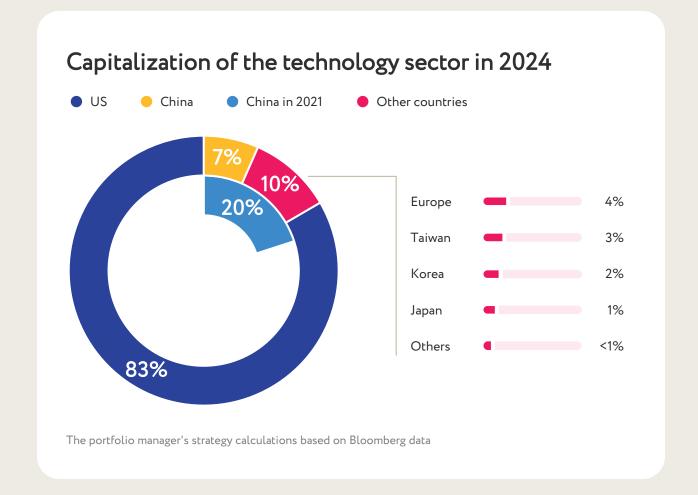
# **Sector with Prospects**



China accounted for 20% of the technology sector capitalization in 2021

Its share reduced to 7% in anticipation of stricter state regulation of the industry

Over the next two years, China is expected to strengthen its position, increasing its share to 15%, based on our calculations



### **Growth Potential**



Stock prices have decreased, but Chinese technology companies continue to generate profits

Revenue growth rate of Chinese companies is 9.0%, which is comparable to American's 11.5%

Growth potential of Chinese companies is higher

#### Value of technology companies

Value based on EV/EBITDA



The average valuation of technology companies, calculated using the EV/EBITDA multiple for the year 2025 based on Bloomberg's forecasted data. Evaluation of revenue growth rates for the year 2026 according to Bloomberg's data

### **Portfolio**



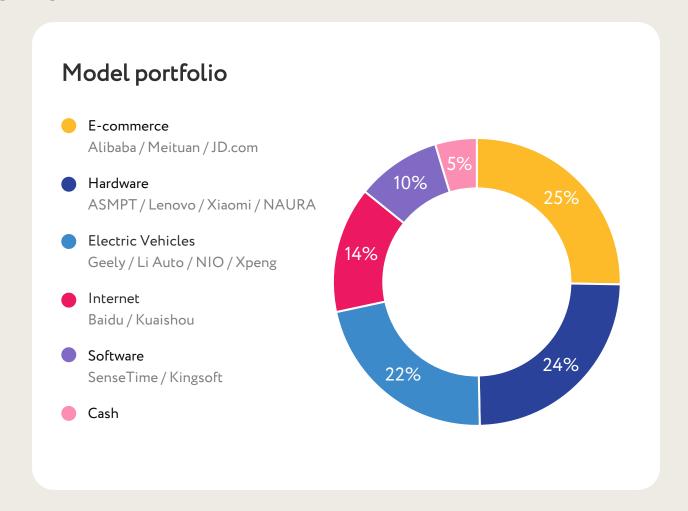
Selection of the most promising sectors from the Hang Seng TECH Index

#### **Electric vehicles**

35% of the world's electric vehicles are exported by China, the largest producer in the world

#### **Artificial intelligence**

Over 30% of Chinese companies utilize AI in their businesses and continue to actively implement it



## Performance



1 24.9%

return since the strategy's inception

**12.7%** 

since the beginning of 2025



The strategy net return as of May 29, 2025

# Technology Growth

Capital growth through investment in innovation



# **Technology Growth**



Capital growth through investment in innovation

#### Active Management

stocks selected from the most promising technology sectors

#### High Potential<sup>1</sup>

investments in growth companies

#### New Innovation Cycle

identifying potential new sector leaders



<sup>&</sup>lt;sup>1</sup> Assessment is performed by the portfolio manager based on the analysis of stock value growth potential and the current market situation

<sup>&</sup>lt;sup>2</sup> Evaluation of the risk is performed by the portfolio manager based on indicators of 12-month implied volatility and historical volatility over 260 trading days according to Bloomberg data

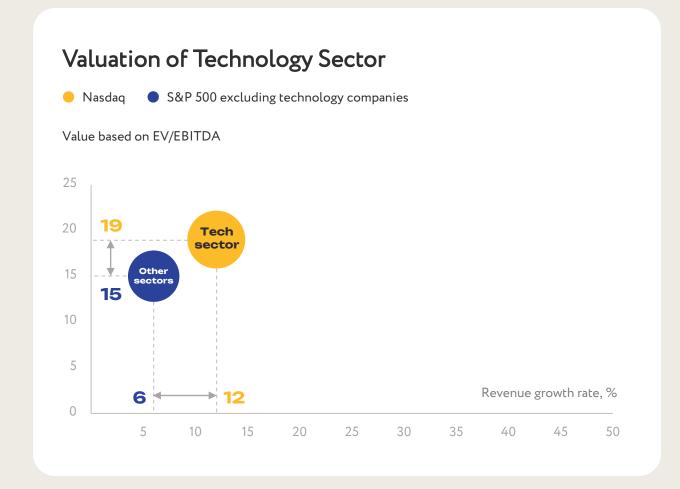
# **Expanding Sector**



The revenue growth rate in the technology sector is significantly higher than in other industries

The S&P 500, excluding technology companies, is growing at 6%, while the Nasdaq is growing at 12%

For this reason, the value of the sector is assessed higher



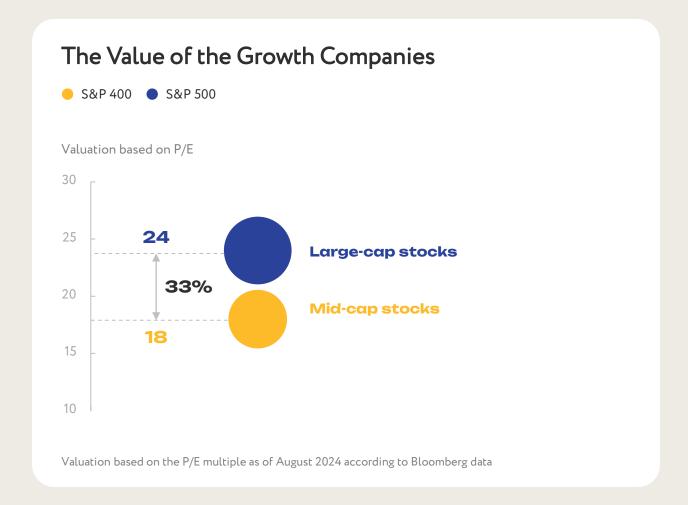
# The Advantage of the Strategy



The strategy favours stocks of mid-cap growth companies

Their growth potential is 33% higher than that of bluechip stocks, which form the basis of the Nasdaq and S&P 500

Technology Growth is an optimal combination of potential and business growth rates



### Portfolio



#### **Electric Vehicles**

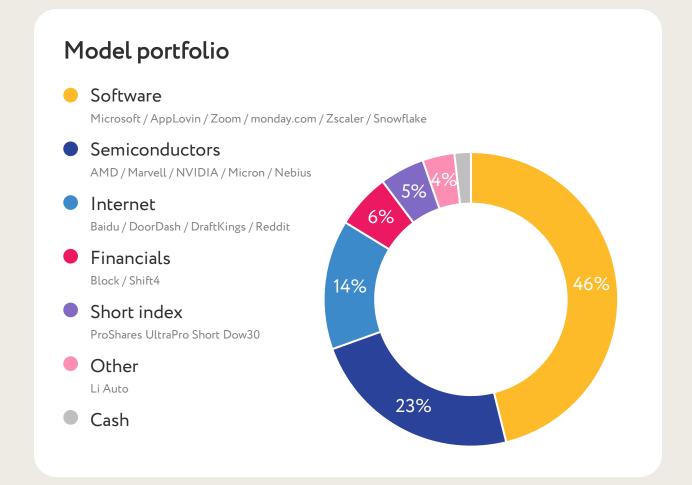
sales of electric vehicles worldwide have been increasing almost twofold each year since 2021<sup>1</sup>

#### **Artificial Intelligence**

investments in AI increased by x13-x18<sup>2</sup>

#### **Cloud Services**

the revenue of companies in the sector has grown by almost  $x4^3$ 



<sup>&</sup>lt;sup>1</sup> Average 2021-2023, International Energy Agency

<sup>&</sup>lt;sup>2</sup> Al Index Report

<sup>&</sup>lt;sup>3</sup> For the last 7 years, Statista

## Performance



个 56.7%

return since the strategy's inception

**12.5%** 

since the beginning of 2025



The strategy net return as of May 29, 2025



# See you soon

- **+971 2 675 9222**
- @ clientonboarding@acmgroup.ae

website

# Al Magam Tower

ADGM Square, Al Maryah Island, Abu Dhabi, UAE

by taxi

by car

## Disclaimer



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#### OFFICIAL CORRESPONDENCE

Official Correspondence must be sent via postal mail to:

#### **ACM LIMITED**

Unit 1, Floor 9, Al Maqam Tower, ADGM Square, Al Maryah Island, Abu Dhabi, United Arab Emirates

Phone: +971 2 675 9200